"We have the experience and understanding of those environments to get things done smoothly,"

Another important goal when working with clients in the education sector - as well as any market sector, is making sure the process is as seamless as possible for the user. Oftentimes on those jobs, the company is building in and adjacent to operating environments, and they are diligent about minimizing the disruption to those environments.

"We have the experience and understanding of those environments to get things done smoothly," lan says.

"We also put a great deal of effort into selecting the right subcontract partners and consultants, when required. Our partners have to understand those worlds as well. They have to have the right skills and be aware of the sensitivities inherent to those jobs."

