

systems - all aspects of a building, we can manage. I don't think any of our competitors can offer that same level of service."

In addition to providing that unparalleled depth of service, EllisDon also builds strong and lasting relationships with their clients. Ian estimates that a significant majority of the company's work is repeat business, and he credits that loyalty to EllisDon's integrity. "We build trust by doing exactly what we say we're going to do," he says. "We always follow through."

"And we have an open book policy," he adds. "We want our clients to know everything about their projects. We believe in total and complete transparency."

